

Letter of Recommendation

November 27, 2024

To Whom It May Concern,

I am honored to recommend Joseph S. Penora, Founder of Intelldata and Co-Founder of the new startup Veraos. Over the past 20 years, I have consistently been impressed by Joe's professionalism, ingenuity, and dedication to advancing data intelligence.

As a former Vice President of TransUnion and Senior Vice President of Data Acquisition for TLO, I've had the privilege of working with industry leaders, and Joe stands out among them. His visionary leadership has been instrumental in building one of the world's most extensive and reliable data silos, consistently delivering impactful solutions for complex challenges.

Joe's collaborative nature, genuine kindness, and approachability further distinguish him, earning widespread respect from colleagues and clients alike. These qualities, coupled with his deep technical expertise, make him a remarkable leader and invaluable partner in the field of data intelligence.

It has been both a privilege and an honor to work with Joe and to call him a friend. I wholeheartedly recommend him and look forward to seeing the results of his contributions to Veraos and the impactful utilization of its world-leading data silo for future success.

Wally Abrams

VIOME

CONFIDENTIAL LETTER OF RECOMMENDATION

October 19, 2024

Naveen Jain
Founder & CEO
Viome
Bellevue, WA

To Whom It May Concern,

It is my pleasure to offer this recommendation for Joseph S. Penora of Intelldata. Having known Joe for over 20 years, I have witnessed firsthand his exceptional expertise and dedication to his work.

During the founding and growth of Intelius, we had a critical need for bulk raw data to support our operations. After extensive testing and comparison of available options, it became clear that Joe's company, Intelldata, provided the most reliable and comprehensive data. Joe has been a key partner, consistently supplying invaluable data that directly contributed to the success of our projects. His deep industry knowledge, meticulous attention to detail, and unwavering commitment to quality have made Intelldata an indispensable resource during my time at Intelius and beyond.

Joe's ability to not only source exceptional data but also anticipate future data needs has enabled him to build one of the most impressive data silos I have ever seen. His professionalism, integrity, and foresight have earned him deep respect in the industry. I am confident that Joe will continue to be a vital asset in any role or endeavor he chooses to pursue, consistently delivering value through his unparalleled expertise and vision.

Sincerely,

Naveen Jain

Naveen Jain
Founder and CEO

Founder and Executive Chairman

VIOME





November 11, 2024

Kevin Marcus
Co-Founder & CTO
Versium Analytics, Inc
Redmond, WA

Subject: Confidential Letter of Recommendation

To whom it may concern,

I am delighted to recommend Joseph S. Penora, founder of Intelldata and co-founder of the new startup Veraos. Having collaborated with Joe for over twenty years, I've witnessed his exceptional expertise and steadfast commitment to global data aggregation.

In the early stages of Intelius and Versium, Joe and his team quickly became our top choice for high-quality bulk data. As CTO and co-founder of Intelius and Versium, securing a reliable data source was critical, and Joe's contributions were integral to our success.

Joe's strategic insight into data sourcing and his forward-thinking approach has led him to create one of the most impressive data silos I have ever seen. His professionalism, integrity, and anticipation of market needs have made him a respected figure in the industry.

I am confident that wherever Joe applies his expertise, he will continue to deliver unparalleled value and drive exceptional results.

A handwritten signature in black ink, appearing to read "Kevin Marcus", with a long, sweeping flourish extending to the right.

Kevin Marcus
Co-founder and CTO
Versium

CONFIDENTIAL LETTER OF RECOMMENDATION

October 16, 2024

Rob Miller
Founder and Chairman
Enformion
1915 21st Street
Sacramento, CA 95811

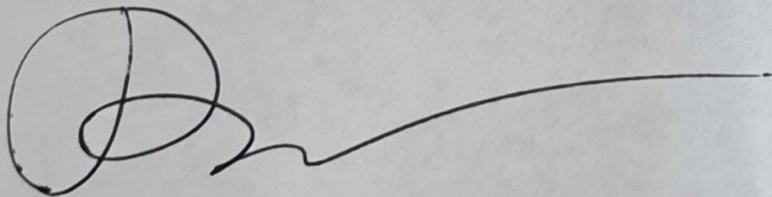
To Whom It May Concern,

I am pleased to voice my recommendation for Joseph S. Penora of Intelldata. Throughout our long-standing relationship, dating back to the late 1980s, Joe has consistently demonstrated exceptional expertise, professionalism, and dedication.

Joe has been a reliable partner, providing Enformion and Peoplefinders.com with critical data and insights that have greatly enhanced our operations. His deep industry knowledge, attention to detail, and commitment to quality have been invaluable assets.

He is known for his integrity, strategic mindset, and collaborative spirit, making him a trusted figure in the industry. I am confident that Joe will continue to bring value and excel in any role or opportunity he pursues.

Sincerely,

A handwritten signature in black ink, consisting of a large, stylized initial 'R' followed by a long, sweeping horizontal line that tapers to the right.

Rob Miller
Founder and Chairman
Enformion

ARISTOTLE

Now You Know™

Aristotle International Inc.
205 Pennsylvania Ave. SE
Washington, DC 20005

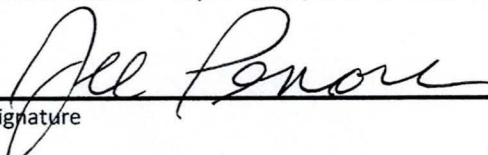
To Whom it may concern,

This letter is to confirm that the identity data being acquired by Aristotle International Inc. was publically available personal information prior to May 28, 2018 and is acceptable to use for identity verification, "know your customer" applications and combating money laundering.

Thank you,

Mathew Packer
COO - Integrity
Aristotle International

Executed this 13th day of March, 2019 on behalf of Intelldata LLC.

 5-30-2019

Signature
CEO
Title

Joe Penora
Name



December 16, 2024

Subject: Confidential Reference and Recommendation Letter

To Whom It May Concern:

Spokeo gladly submits this reference and recommendation letter on behalf of Joseph Penora and his company, IntellData.

Spokeo's relationship with Mr. Penora and the company began in 2010. IntellData was one of Spokeo's earliest sources of raw, commercially available data when the relationship began nearly 15 years ago, and IntellData continues to provide such raw data to Spokeo today. As the world's leading people search engine, Spokeo uses the data IntellData provides in its product to achieve its value proposition of helping its users to reconnect with lost contacts, uncover family histories, and gain valuable insights into individuals.

IntellData's expansive raw data inventory is a standout in the industry. IntellData delivers data updates in a timely and reliable fashion, and each data delivery has historically conformed to our expectations. Mr. Penora has also been extremely responsive in providing support and insights over the course of our long-standing relationship.

It has been a privilege to work with IntellData and Mr. Penora, and we expect you will experience a very high level of quality and support should your organization make the decision to work with him and/or IntellData.

Sincerely,

A handwritten signature in black ink, appearing to read "J. Matthes", with a stylized flourish extending to the right.

Jason J. Matthes
Senior Vice President



December 18, 2024

To Whom It May Concern,

I am pleased to write this letter of recommendation for Intelldata. Our experience purchasing raw data from Intelldata has been exceptional. Their data sets have been instrumental in performing batch jobs for corporate clients and agencies.

The quality of the data provided by Intelldata is outstanding, consistently accurate, and comprehensive. This has significantly enhanced our ability to deliver precise and reliable insights to our clients. Moreover, the team at Intelldata has demonstrated unwavering commitment to integrity and professionalism, making them a trusted partner in our data operations.

I highly recommend Intelldata for their excellent data services and their dedication to maintaining the highest standards of quality and professionalism.

Sincerely,

Naveen Bhardwaj

Naveen Bhardwaj
CTO

October 17, 2024

To: Investors

Subject: Recommendation for IntelliData (Joe Penora)

Dear Investors,

As a data partner for the past five years, FrescoData has benefited from data sets that Joe has sourced for us. Joe's high-quality, raw data sets have helped us fulfill the needs of some of our most valuable clients. He is a vital member of our data ecosystem, often supplying rare and highly sought after lists.

Throughout our time working with Joe, he has been a constant professional. He has always worked to provide every data set in a prompt manner that meets our high standards.

Sincerely,

Alicia Cox

Alicia Cox
Senior Operations Manager